Agents & Brokers: Selling in the Marketplace

HealthCare.gov

Your Marketplace Weekly Recap

The **Marketplace Weekly Digest** is your weekly recap on the Marketplace, including announcements and important dates and deadlines for agents and brokers.



Your Marketplace Weekly Recap

- The first quarterly Centers for Medicare & Medicaid Services (CMS) Marketplace Agent and Broker Resource Catalog is now online! <u>Browse the catalog now</u>.
- There are many reasons why someone may need to cancel their Marketplace plan, but the process to terminate a plan varies based on an individual's situation. <u>Learn more</u>
- Agent and broker frequently asked question (FAQ) of the week: What is a plan category and when is a consumer subject to a plan category limitation?

 Want to increase how many enrollments you make in the Marketplace? Watch the <u>"Tools for Maximizing Marketplace</u> <u>Enrollments" video</u> part of the <u>Marketplace Original Series: Agent</u> <u>and Broker Learning On Demand</u> video series today!



Routine Reminders

- Stay up to date on upcoming agent and broker webinars, new resources, helpful tips, deadlines, and more by following us on <u>LinkedIn</u> and <u>Twitter!</u>
- Most of the common special enrollment period (SEP) types, such as loss of qualifying coverage, change in primary place of living, or change in household size, are now subject to plan category limitations. Learn more
- Has your client encountered a change in circumstance, such as marriage, divorce, change in permanent address, or <u>any other</u> <u>qualifying event</u>? If so, you can help your clients update their enrollment applications to note qualified changes in circumstances at any time. <u>Learn more</u>
- Be sure to <u>complete Marketplace registration and training for plan</u>
 <u>year 2019</u> so you can assist consumers year-round! You can check
 your registration status with the <u>Marketplace Registration</u>
 <u>Tracker</u>using the National Producer Number (NPN) and ZIP Code
 listed in your Marketplace Learning Management System (MLMS)
 profile.
- To participate in Find Local Help and Help On Demand, you'll need to ensure your contact information selection in your Marketplace Learning Management System (MLMS)

<u>profile</u> has been set to display on Find Local Help and Help on Demand.



Tools and Resources to Help You

- More Direct Enrollment partners have been added to the <u>Private Partner Enrollment and Client Management Capabilities</u>
 <u>Directory!</u> Search the directory today to find issuers or webbrokers you can work with.
- We've recently added new FAQs and updated existing ones on the <u>FAQs for Agents and Brokers website</u>. Browse the 70+ FAQs now to have all your Marketplace questions answered!

Have questions? Check the <u>FAQs for Agents and Brokers</u> website and this <u>list of websites and Call Centers</u> to find the right contact.

